

Public Administrations Partnering with Free Software/ Open Source Developers

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Rishab Aiyer Ghosh (rishab@dxm.org)

MERIT, University of Maastricht



IDABC Open Source Observatory

<http://www.europa.eu.int/idabc/oso>



Outline

- What is the “Community”?
- External incentives
- 10 steps for interaction
- Overview of legal frameworks



Community

- “There is no such thing as society”
- No single community with one coherent voice; overlapping heterogeneous groups



Community

- By supporting free software, you (Pas) are part of the community
- You may not get extensive support from the mainstream – “the community”
- You may not need that support; the “land management software community” is likely to be other PAs, collaborators



Community organisation

- Software projects differ in organisation structures among themselves
- “benevolent” or rotating dictatorships
- Semi-democracies, foundations
- Corporation-led
- ...all essentially self-organising



Community motives

- Monetary motives are not common...
- ...but earning money is. Most productive developers do not work “for free”, though many work for “freedom”
- No single, overriding motive
- Most interesting to PAs is the motive to improve software of personal interest



Community motives

- The most successful projects have a significant number of User-Developers
- A disadvantage for PAs building PA-specific software?
- An advantage for PAs building general-interest software?
- Opportunity for niche community interested in PA software



External incentives (money!)

- Development is often paid for!
- PAs with specific needs will probably have to pay for them



External incentives (money!)

- Hire an entire team?
- Hire people (or contribute staff) as team leaders?
- Contracting for customisation, services and support (esp. individuals, SMEs)?
- Bounties (e.g. Shuttleworth)



Examples

- VistA
- Extremadura (LinEx)
- BSI (Ägypten)
- Camden Town
- SPIP



10 steps for interaction

- 1. Identify the “seed”
 - Free software is not developed in a vacuum: it starts with an impetus – usually a kernel of the desired software
 - “Please community, write us software for our needs” will not get much support
 - PAs can develop a core of software, alone or (ideally) in a pool with other PAs, then release it to a wider community



10 steps for interaction

- 2. Reach out to the community
 - If nobody knows you, they cannot respond to your needs
 - Disseminate your “seed” software widely to the target communities of user-developers
 - Channels from PA-specific (IDABC OSO), regional associations (France: AFUL), general (SourceForge, Berlios, etc)



10 steps for interaction

- 3. Attract a community to solve problem
 - Obvious, but requires that PAs show that they have tried to solve it themselves
 - Building upon a community's work may make this easier. Extremadura chose Debian to create GNU/LinEx
 - Easier when a large PA user base exists, related communities form (e.g. MMBase)



10 steps for interaction

- 3b. Attract a community to solution
 - Alternative to (3), if a partial solution exists, attract a community to work on it (planting a “tree” rather than “seed”!)
 - Possible when PA develops a full application, but would like to share, or get additional support from a community
 - e.g. VistA



10 steps for interaction

- 4. Provide a platform (?)
 - Creating a development platform can create an interaction channel, but hard to exploit
 - e.g. BerliOS, successful in attracting a large European community, not exploited by PAs
 - Schoolforge.org – made by the community!
 - Platform supported by coalition of PAs?



10 steps for interaction

- 5. Proactively cooperate, feedback
 - Main problem in PA interaction with free software is often lack of communication between users, IT staff, developers
 - Free software works on a “user-pull” rather than “provider-push” development model
 - Users must contribute, but don't have to write code. “Active” vs “passive” use is valued by the community. ^(Linus)



10 steps for interaction

- 6. Identify community leaders
 - In self-organising communities, leaders are self-selected, by showing the most initiative
 - Identifying, recognising and interacting with leaders is helpful in influencing output
 - Creating leaders is even better (initiative from PA staff, or hire leaders)



10 steps for interaction

- 7. Identify competition model
 - Free software uses Darwinian competition
 - PAs need to make their preferences heard, to ensure that their criteria select “winners” among competing development choices
 - Companies effectively do this by hiring people with influential views in the community's technical selection process



10 steps for interaction

- 8. Identify funding methods
 - Funding may (will?) be required
 - Small (potential) user base may require more direct funding for community
 - Or – creation of (sub)-community of PA staff and PA contractors, with an automatic self-interest in PA-specific software with a small potential user base



10 steps for interaction

- 9. Monitor and evaluate
 - Continuously monitor extent of community, level of community interest and level of PA-community interaction
 - Cycle back to feedback (5), leadership (6) and financial support (8) when interest is flagging



10 steps for interaction

- 10. Involve other PAs!
 - Usually, single-PA efforts can succeed in attracting a wider community only if they are high-profile, general interest projects (Extremadura)
 - PAs should work in groups. This is most effective because they are the community.
 - Community of PAs can reach out to the wider community more naturally (Adullact)



Legal frameworks: overview

- Matrix of three factors:
 - Type of software solution
 - Type of service
 - Type of partnership



Legal frameworks: overview

- Type of software solution
 - General interest (office suite...)
 - Specialised (CMS, workflow, collaboration tools used by but not specific to PAs)
 - PA-specific (land record management; in Europe, usually also health, education)



Legal frameworks: overview

- Type of service
 - Development from scratch
 - Customisation: adaptation of externally developed solution to local or PA-specific needs
 - Attracting external support and improvement for software developed by PA



Legal frameworks: overview

- Not all 3x3x3 combinations are common
- Need awareness of legal framework before starting initiative
- 5 common cases are described in detail in report, available on OSO



More information

- “Guidelines for Public Administrations on Partnering with Free Software Developers” - OSO study:
europa.eu.int/idabc/en/document/3879/471
- FLOSS project & related research
www.flossproject.org
- FLOSSPOLS – govt use: flosspols.org
- **Feedback: gposs@cec.eu.int**